

20 February, 2008

### Changes to Qantas Terminal Service Fees

I wish to advise that a new schedule of terminal service fees will be introduced at Qantas Freight terminals from 1 March 2008.

Our terminal service fees have not changed since January 2005 despite ongoing investment in the facilities.

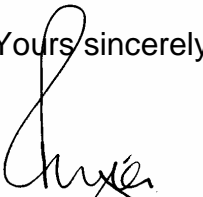
The improvements we have made since the last change three years ago have allowed us to keep the adjustment to a minimum despite the continued pressure on operating costs. These improvements have also made it possible to maintain our minimum charges at 2005 levels.

The enclosed document outlines the new schedule of fees which include the following changes:

- Adjustment to the export security fees for loose freight,
- Adjustment to the International Terminal Fee (in excess of 20kgs),
- Removal of the Export Valuable Handling fee,
- Removal of the Import Valuable Handling fee,
- No change to document and storage charges.

Please do not hesitate to contact myself or your local terminal manager if you would like any clarification on these new fees.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Bob Lugton".

Bob Lugton  
General Manager Freight Terminals

## Export Charges

### 1. Export Storage Charges

For freight lodged 36 hours or less prior to the scheduled time of departure FREE

Note: Qantas Freight will not accept freight in excess of 36 hours prior to the scheduled time of departure.

The free storage period is subject to space availability. Requests for special storage, such as coolrooms, will be subject to rate negotiation and GST will apply.

Qantas Freight will not be held liable for spoilage of product left within its care.

### 2. Export Document Fee (EDF)

For the processing and electronic reporting of the Air Waybill details to Customs with FWB provided pre-acceptance \$30.00 per Air Waybill

For processing and electronic reporting of Air Waybill details to Customs without FWB data pre-acceptance \$45.00 per Air Waybill

For processing and electronic reporting of House Air Waybill details to Customs Authorities without FHL pre-acceptance \$15.00 per House Air Waybill

### 3. Export Security Fee

For carriage on Qantas Flights:

For the processing of all loose freight lodged for export \$0.035 per kg  
 Minimum fee \$5.00 per shipment

For carriage on airlines handled by Qantas:

For the processing of all loose freight lodged for export \*\$0.0385 per kg  
 Minimum fee \*\$5.50 per shipment

For pre-loaded ULDs presented for carriage on Qantas flights (subject to maximum charges shown below):

Per Lower Deck Container \$0.035 per kg  
 Type 8 Maximum charge \$30.00  
 Type 6A Maximum charge \$50.00

Per Lower Deck Pallet/Structural Unit Maximum charge \$80.00  
 Types 2BG, 5, 5W, 5WA

Per Main Deck Pallet/Structural Unit Maximum charge \$120.00  
 Types 2, 2C, 2H

For pre-loaded ULDs presented for carriage on airlines handled by Qantas (subject to maximum charges shown below):

Per Lower Deck Container \*\$0.0385 per kg  
 Type 8 Maximum charge \*\$33.00  
 Type 6A Maximum charge \*\$55.00

Per Lower Deck Pallet/Structural Unit Maximum charge \*\$88.00  
 Types 2BG, 5, 5W, 5WA

Per Main Deck Pallet/Structural Unit Maximum charge \*\$132.00  
 Types 2, 2C, 2H

**Export Charges** (continued)

**4. Export Build Up Fees**

Export freight must be lodged in accordance with the accompanying documentation

For carriage on Qantas Flights:

Where freight is lodged loose but shown as being shipper built (ULD rated) on the Air Waybill, Qantas will impose a fee to build the ULD \$0.10 per kg

Where freight is lodged as a loaded unit or wrapped skid but is declared as multiple pieces, the shipper may modify the Air Waybill to conform with the manner in which the freight is lodged or Qantas will break down the unit to verify piece count and labelling and impose a fee \$0.10 per kg

For carriage on airlines handled by Qantas:

Where freight is lodged loose but shown as being shipper built (ULD rated) on the Air Waybill, Qantas will impose a fee to build the ULD \*\$0.11 per kg

Where freight is lodged as a loaded unit or wrapped skid but is declared as multiple pieces, the shipper may modify the Air Waybill to conform with the manner in which the freight is lodged or Qantas will break down the unit to verify piece count and labelling and impose a fee \*\$0.11 per kg

**Import Charges**

**5. Import Document Fee (IDF)**

For the processing and electronic reporting of the Air Waybill details to Customs \*\$33.00 per Air Waybill

**6. Import Storage Charges – General Cargo**

For loose freight removed within 24 hours commencing 2359 hours of the day of check-in FREE

For loose freight removed later than 24 hours after 2359 hours of the day of check-in \*\$0.22 per kg per 24 hours or part thereof

Minimum charge \*\$33.00 per shipment per 24 hours

For shipper built units (ULDs) removed within 24 hours commencing 2359 hours of the day of check-in FREE

For shipper built units (ULDs) removed later than 24 hours or more commencing 2359 hours of the day of check-in  
Per Type 2, 2BG, 2C, 2H, 5, 5W, 5WA, 6A \*\$220.00 per 24 hours or part thereof

Per Type 8 \*\$ 99.00 per 24 hours or part thereof

For shipper built units (ULDs) requiring re-warehousing (truck not available after requesting pick up). \*\$220.00 per ULD

The unaccompanied baggage of a bona-fide airline passenger charged at the appropriate air cargo rates will be stored free for five days commencing 2359 hours of the day of check-in

**Import Charges** (continued)

**7. Import Storage Charges – Specialised Cargo** (perishable or valuable freight requiring coolroom, freezer or security storage)

For loose freight removed within 12 hours commencing 2359 hours of the day of check-in	FREE
For loose freight removed later than 12 hours after 2359 of the day of check-in	* \$0.22 per kg per 12 hours or part thereof
Minimum charge	* \$33.00 per shipment per 24 hours
For shipper built units (ULDs) removed within 12 hours commencing 2359 hours of the day of check-in	FREE
For shipper built units (ULDs) removed later than 12 hours or more commencing 2359 hours of the day of check-in	
Per Type 2, 2BG, 2C, 2H, 5, 5W, 5WA, 6A	* \$330.00 per 12 hours or part thereof
Per Type 8	* \$143.00 per 12 hours or part thereof

**8. International Terminal Fee (ITF)**

For loose freight in excess of 20kg	* \$0.33 per kg
Minimum fee	* \$33.00 per shipment
For shipper built units (ULDs) delivered loose at the request of the consignee or its agent	* \$0.33 per kg
Minimum fee	* \$33.00 per shipment

Effective 1 March 2008

\*These fees/charges include GST