

**QANTAS AIRWAYS LIMITED**

**ABN 16 009 661 901**

**PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS**

**OCTOBER 2013**

**Summary of Traffic and Capacity Statistics**

**Month of October 2013**

Qantas Group passenger numbers for October 2013 increased by 3.2 per cent from the previous year. Group Available Seat Kilometres (ASKs) increased by 1.9 per cent and Revenue Passenger Kilometres (RPKs) decreased by 0.8 per cent, resulting in a Revenue Seat Factor of 77.7 per cent which was 2.1 percentage points lower than the previous year.

**Financial Year 2014**

Qantas Group passenger numbers for the financial year to date (October 2013) increased by 1.4 per cent from the previous year. Group ASKs increased by 0.5 per cent and RPKs decreased by 1.1 per cent, resulting in a revenue seat factor of 78.4 per cent which was 1.3 percentage points lower than the previous year.

For the financial year to date, Qantas Group yields were lower than the prior corresponding period, reflecting challenging market conditions on domestic and international routes. Total Domestic (comprising Qantas Domestic, QantasLink and Jetstar Domestic) yields were lower as a result of continued market capacity growth and weak demand.

Qantas International yields were lower than the prior corresponding period due to high levels of competitor capacity growth, and an increase in Qantas' available capacity to Asia.

**Recent Developments**

On 27 November 2013, Qantas announced its fleet of 30 Airbus A330 aircraft will have new cabin interiors, including fully flat beds in Business Class, installed at its Brisbane heavy maintenance and engineering facility.

On 22 November 2013, the first of QantasLink's reconfigured Boeing 717 jets, with Business Class and in-flight entertainment for all customers, commenced operations on selected flights from Canberra. The remaining four reconfigured B717 aircraft will be progressively introduced to the fleet over the coming months.

On 18 November 2013, Qantas Loyalty announced it will launch a new loyalty program to provide more rewards and benefits targeting the small and medium enterprises market. *Aquire*, launching in March 2014, will be a stand-alone loyalty program tailored to businesses which will be able to earn Aquire Points via their everyday transactions, including travel.

On 8 November 2013, Qantas announced it will close its Avalon heavy maintenance facility at the end of March 2014 due to the gradual retirement of its Boeing 747 fleet making the operation unviable. One off costs for 2013/14 associated with the closure of the Avalon facility, including redundancies, will be approximately \$28 million, with net benefits expected to be realised from 2014/15.

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	Month			Financial Year to Date		
	2013/14	2012/13	Change	2013/14	2012/13	Change
<b>QANTAS DOMESTIC (INCLUDING QANTASLINK) - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,963	1,967	(0.2)%	7,530	7,663	(1.7)%
Revenue Passenger Kilometres (m)	2,508	2,538	(1.2)%	9,693	9,954	(2.6)%
Available Seat Kilometres (m)	3,283	3,245	1.2%	12,955	13,015	(0.5)%
Revenue Seat Factor (%)	76.4	78.2	(1.8) pts	74.8	76.5	(1.7) pts
<b>QANTAS DOMESTIC (EXCLUDING QANTASLINK) - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,485	1,486	(0.1)%	5,700	5,837	(2.3)%
Revenue Passenger Kilometres (m)	2,196	2,226	(1.4)%	8,496	8,766	(3.1)%
Available Seat Kilometres (m)	2,806	2,793	0.5%	11,077	11,274	(1.7)%
Revenue Seat Factor (%)	78.3	79.7	(1.4) pts	76.7	77.8	(1.1) pts
<b>QANTASLINK - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	478	481	(0.6)%	1,830	1,826	0.2%
Revenue Passenger Kilometres (m)	312	312	(0.1)%	1,196	1,188	0.7%
Available Seat Kilometres (m)	477	451	5.6%	1,878	1,742	7.8%
Revenue Seat Factor (%)	65.4	69.2	(3.8) pts	63.7	68.2	(4.5) pts
<b>JETSTAR DOMESTIC - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,108	1,039	6.6%	4,129	3,933	5.0%
Revenue Passenger Kilometres (m)	1,348	1,273	5.9%	5,064	4,823	5.0%
Available Seat Kilometres (m)	1,613	1,514	6.5%	6,181	5,937	4.1%
Revenue Seat Factor (%)	83.6	84.1	(0.5) pts	81.9	81.2	0.7 pts
<b>QANTAS INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	496	488	1.6%	1,993	1,918	3.9%
Revenue Passenger Kilometres (m)	3,900	4,014	(2.8)%	16,167	16,306	(0.8)%
Available Seat Kilometres (m)	5,021	4,968	1.1%	19,957	19,764	1.0%
Revenue Seat Factor (%)	77.7	80.8	(3.1) pts	81.0	82.5	(1.5) pts
<b>JETSTAR INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	454	441	3.1%	1,684	1,728	(2.5)%
Revenue Passenger Kilometres (m)	1,246	1,277	(2.5)%	4,765	5,048	(5.6)%
Available Seat Kilometres (m)	1,664	1,663	0.0%	6,391	6,598	(3.1)%
Revenue Seat Factor (%)	74.9	76.8	(1.9) pts	74.6	76.5	(1.9) pts
<b>JETSTAR ASIA - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	333	285	17.0%	1,273	1,137	11.9%
Revenue Passenger Kilometres (m)	521	495	5.3%	1,985	1,968	0.9%
Available Seat Kilometres (m)	672	632	6.5%	2,553	2,491	2.5%
Revenue Seat Factor (%)	77.4	78.3	(0.9) pts	77.7	79.0	(1.3) pts
<b>QANTAS GROUP OPERATIONS</b>						
Passengers Carried ('000)	4,355	4,220	3.2%	16,610	16,379	1.4%
Revenue Passenger Kilometres (m)	9,521	9,597	(0.8)%	37,673	38,098	(1.1)%
Available Seat Kilometres (m)	12,252	12,021	1.9%	48,036	47,805	0.5%
Revenue Seat Factor (%)	77.7	79.8	(2.1) pts	78.4	79.7	(1.3) pts

**Notes**

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding.

The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

**Key**

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown