

QANTAS AIRWAYS LIMITED
ABN 16 009 661 901

PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS
JANUARY 2004

Summary of Traffic and Capacity Statistics

Month of January 2004

Total Domestic (Qantas and QantasLink) traffic, measured in Revenue Passenger Kilometres (RPKs) increased by 3.1 per cent in January 2004 while capacity, measured in Available Seat Kilometres (ASKs) increased by 2.1 per cent. This resulted in a revenue seat factor of 79.5 per cent, 0.8 percentage points higher than for January 2003.

Total International (Qantas and Australian Airlines) RPKs increased by 4.1 per cent in January, while ASKs increased by 3.2 per cent over the same period. The resulting revenue seat factor of 83.5 per cent was 0.7 percentage points higher than the previous year.

January Group (comprising Qantas Domestic, QantasLink, Qantas International and Australian Airlines) passenger numbers increased by 3.1 per cent over the previous year. RPKs increased by 3.8 per cent, while ASKs were up 2.9 per cent, resulting in a revenue seat factor of 82.3 per cent, which was 0.8 percentage points higher than the previous year.

Financial Year to Date January 2004

Total Domestic revenue seat factor for year to date January 2004 increased by 1.5 percentage points to 80.6 per cent when compared with year to date January 2003, while Total Domestic yield excluding exchange decreased by 3.2 per cent over the same period. Total International yield excluding exchange for the financial year to January decreased by 0.3 per cent. Total International revenue seat factor decreased by 0.8 percentage points to 79.9 per cent over the same period.

Group passenger numbers for the year to January increased by 0.1 per cent from the previous year. RPKs were 0.1 per cent lower, while ASKs were down less than 0.1 per cent, resulting in a revenue seat factor of 80.1 per cent, 0.1 percentage points lower than the previous year.

Recent Developments

On 19 February 2004, Qantas announced its financial results for the six months ended 31 December 2003. Highlights included a profit before tax of \$530.3 million, a net profit after tax of \$357.8 million, revenue of \$5.8 billion, earnings per share of 19.9 cents and a fully franked interim dividend of eight cents per share.

On 25 February 2004, Qantas announced that Qantas, Jetstar and QantasLink together would offer a comprehensive and complementary range of services for air travel in Australia:

- Qantas will increase its frequencies on key business routes from May 2004 and will continue to provide a broad range of discount fares for all travellers;
- Qantas will add four new 50-seat Dash 8 aircraft to the QantasLink regional fleet, in addition to the three already delivered from January 2004; and
- Jetstar will commence flying on 25 May 2004 with flights from Brisbane, Sydney and Melbourne to ten key eastern Australian leisure destinations, including the Whitsundays, the Gold Coast, Sunshine Coast, Cairns and Tasmania. Jetstar will initially operate up to 88 flights per day, increasing up to 116 flights a day by August 2004. Qantas plans to expand Jetstar progressively from November 2004 with flights to Perth, Alice Springs, Ayers Rock, Darwin, Broome, Townsville and Adelaide.

On 1 March 2004, Qantas announced the appointment of James Packer as a non-executive Director of the Board of Qantas Airways Limited. Mr Packer fills a casual vacancy on the Board, with effect from 1 March 2004. Mr Packer was appointed Executive Chairman of Publishing and Broadcasting Limited in May 1998. Mr Packer is also Chief Executive Officer of Consolidated Press Holdings Limited, Chairman of Challenger Financial Services Group and a director of various companies including Foxtel, Hoyts Cinemas Limited and ninemsn.

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	2003/04	Month 2002/03	Change	Financial Year to Date 2003/04	2002/03	Change
Qantas Domestic						
Passengers carried ('000)	1,494	1,421	5.1%	10,499	10,206	2.9%
Revenue Passenger Kilometres (m)	2,042	1,943	5.1%	14,153	13,796	2.6%
Available Seat Kilometres (m)	2,540	2,438	4.2%	17,426	17,297	0.7%
Revenue Seat Factor (%)	80.4	79.7	0.7 pts	81.2	79.8	1.4 pts
QantasLink						
Passengers carried ('000)	209	248	(15.7)%	1,797	2,075	(13.4)%
Revenue Passenger Kilometres (m)	137	170	(19.4)%	1,197	1,408	(15.0)%
Available Seat Kilometres (m)	202	247	(18.2)%	1,629	1,922	(15.2)%
Revenue Seat Factor (%)	67.8	68.8	(1.0) pts	73.5	73.3	0.2 pts
Total Domestic						
Passengers carried ('000)	1,703	1,669	2.0%	12,296	12,281	0.1%
Revenue Passenger Kilometres (m)	2,179	2,113	3.1%	15,350	15,204	1.0%
Available Seat Kilometres (m)	2,742	2,685	2.1%	19,055	19,219	(0.9)%
Revenue Seat Factor (%)	79.5	78.7	0.8 pts	80.6	79.1	1.5 pts
Qantas International						
Passengers carried ('000)	780	764	2.1%	4,960	5,230	(5.2)%
Revenue Passenger Kilometres (m)	4,964	4,856	2.2%	30,561	32,037	(4.6)%
Available Seat Kilometres (m)	5,851	5,748	1.8%	37,845	39,487	(4.2)%
Revenue Seat Factor (%)	84.8	84.5	0.3 pts	80.8	81.1	(0.3) pts
Australian Airlines						
Passengers carried ('000)	64	37	73.0%	398	121	228.9%
Revenue Passenger Kilometres (m)	313	213	46.9%	1,965	685	187.0%
Available Seat Kilometres (m)	469	377	24.4%	2,853	1,058	169.6%
Revenue Seat Factor (%)	66.7	56.5	10.2 pts	68.9	64.7	4.2 pts
Total International						
Passengers carried ('000)	844	801	5.4%	5,358	5,351	0.1%
Revenue Passenger Kilometres (m)	5,277	5,069	4.1%	32,526	32,722	(0.6)%
Available Seat Kilometres (m)	6,320	6,125	3.2%	40,698	40,545	0.4%
Revenue Seat Factor (%)	83.5	82.8	0.7 pts	79.9	80.7	(0.8) pts
Total Group Operations						
Passengers carried ('000)	2,547	2,470	3.1%	17,654	17,632	0.1%
Revenue Passenger Kilometres (m)	7,456	7,182	3.8%	47,876	47,926	(0.1)%
Available Seat Kilometres (m)	9,062	8,810	2.9%	59,753	59,764	0.0%
Revenue Seat Factor (%)	82.3	81.5	0.8 pts	80.1	80.2	(0.1) pts

Notes

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies occur between the sum of the components of items and the total, and in percentage changes which are derived from figures prior to rounding.

The number of passengers carried is calculated on the basis of origin/destination (one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

Key

(m) Millions

RPKs: The number of paying passengers carried, multiplied by the number of kilometres flown

ASKs: The number of seats available for sale, multiplied by the number of kilometres flown